



# SDA



## 2024 CONTRACTOR TRAINING PROGRAM

*An opportunity for small, minority, women, veteran and disabled veteran-owned businesses to gain valuable knowledge on ways to advance their organizations with specifics on conducting business with the SDA and other state agencies.*

Tuesday December 10th and  
Wednesday December 11th.

2024 APPLICATION DEADLINE:  
OCTOBER 30TH

FREE

The training program will include learning sessions on a variety of topics and provide participants with networking opportunities.

### TOPICS INCLUDE:

- Accounting for Construction Services
- Basics of Estimating
- Budgeting Construction Services
- Business Plan 101
- Construction Contract Law
- Construction Project Management
- DPMC Classification
- EDA - Resources Available for Small Businesses
- Finding the Work
- Marketing Construction Services
- Procurement
- SDA Prequalification
- Safety

FOR ADDITIONAL INFORMATION PLEASE CONTACT: EDYE MAIER  
(609)858-2909 OR [contractortraining@njsda.gov](mailto:contractortraining@njsda.gov)

[WWW.NJSDA.GOV](http://WWW.NJSDA.GOV)

